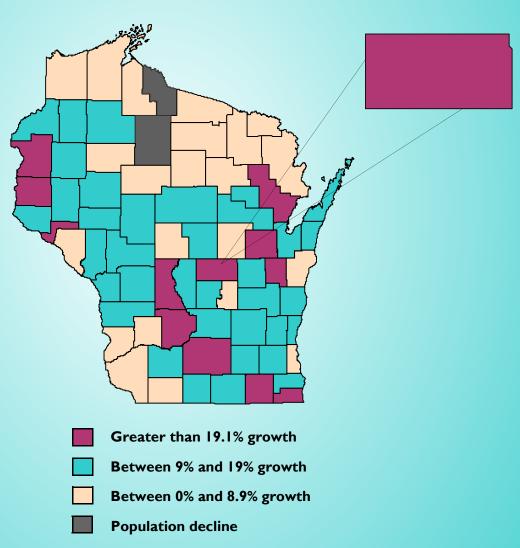
Projected population growth from 2000 to 2020



Source: Wisconsin Department of Administration, Demographic Services Center. Statewide population growth is projected to be 13.9 percent from 2000 to 2020.



County Population

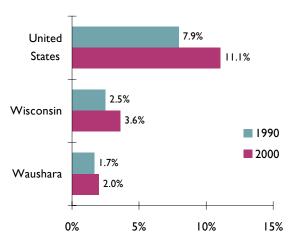
Since the Census in 2000, the population in Waushara County has grown 6.5 percent. However about one half of this growth has come from the addition of the prison in Red Granite which houses approximately 750 inmates. Counting the prison population, the county's growth rate was the second highest in the state, while excluding this population, the growth rate was probably about 3 percent. This is still well above state and national growth rates for the time period.

The doubling of population in the village of Red Granite is primarily the result of the prison. While the majority may be from the institutionalized population, it is probably safe to assume that some of the population increase there and in the surrounding communities is the result of new jobs created from the prison. This will most likely have a ripple affect on additional jobs as businesses may move or expand in the area to provide services for the new population.

The two sources of population growth are natural increase which is the number of births minus the number of deaths and net migration which counts the number of residents moving into the county and subtracts the number moving out of the area.

It is not surprising to see how much growth in the county came from net-migration with the prison

Share of Foreign-born Residents

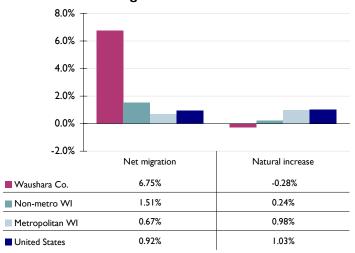


Source: US Dept. of Commerce, Census 2000, Summary file-4, QT-PI4

Total Population

| April 2000 | January I, 2002 | Percent |
|-------------|---------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Census | estimate | change |
| 281,421,906 | 286,923,000 | 2.0% |
| 5,363,701 | 5,453,896 | 1.7% |
| 23,066 | 24,560 | 6.5% |
| | | |
| 2,065 | 2,121 | 2.7% |
| 1,998 | 2,118 | 6.0% |
| 1,040 | 2,001 | 92.4% |
| 1,389 | 1,405 | 1.2% |
| 1,281 | 1,355 | 5.8% |
| 1,312 | 1,326 | 1.1% |
| 1,259 | 1,273 | 1.1% |
| 1,092 | 1,133 | 3.8% |
| 1,018 | 1,027 | 0.9% |
| 971 | 1,005 | 3.5% |
| | Census 281,421,906 5,363,701 23,066 2,065 1,998 1,040 1,389 1,281 1,312 1,259 1,092 1,018 | Census estimate 281,421,906 286,923,000 5,363,701 5,453,896 23,066 24,560 2,065 2,121 1,998 2,118 1,040 2,001 1,389 1,405 1,281 1,355 1,312 1,326 1,259 1,273 1,092 1,133 1,018 1,027 |

Net migration and natural increase



Source: Wisconsin DOA, Demographic Services Center & US Census Bureau

opening, however, the population in the county actually decreased from natural causes as the number of deaths in the county exceeded births. This may be due to an older aged population in the county that is moving beyond the prime child bearing years. The median age at the 2000 Census was 42.1, almost seven years older than the nation's median age and six years older than the state average.

(Continued on page 2)

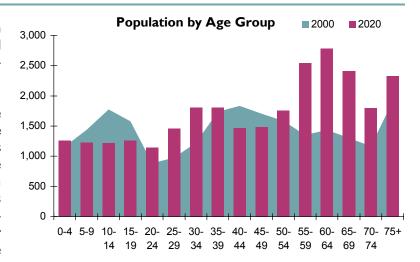


| | 0-4 | 5-9 | 10-14 | 15-19 | 20-24 | 25-29 | 30-34 | 35-39 | 40-44 | 45-49 | 50-54 | 55-59 | 60-64 | 65-69 | 70-74 | 75+ |
|-----------|------------|----------|----------|------------|----------|------------|-----------|---------|-------|-------|-------|-------|-------|------------|-------|-------|
| 2000 | | | | | | | | | | | | | | | | |
| Male | 598 | 775 | 940 | 844 | 498 | 479 | 619 | 891 | 929 | 883 | 802 | 654 | 704 | 683 | 575 | 759 |
| Female | 564 | 662 | 836 | 736 | 387 | 496 | 603 | 850 | 906 | 826 | 782 | 695 | 730 | 623 | 590 | 1,147 |
| 2005 | | | | | | | | | | | | | | | | |
| Male | 602 | 640 | 861 | 1,033 | 877 | 730 | 712 | 868 | 1,111 | 1,080 | 1,009 | 959 | 782 | 740 | 618 | 879 |
| Female | 575 | 604 | 739 | 854 | 585 | 464 | 568 | 674 | 943 | 1,002 | 934 | 929 | 781 | 722 | 575 | 1,225 |
| 2010 | | | | | | | | | | | | | | | | |
| Male | 604 | 616 | 675 | 910 | 949 | 900 | 787 | 781 | 903 | 1,114 | 1,120 | 1,129 | 1,102 | 794 | 640 | 939 |
| Female | 577 | 588 | 639 | 728 | 647 | 672 | 517 | 620 | 731 | 1,021 | 1,108 | 1,088 | 1,029 | 751 | 643 | 1,226 |
| 2015 | | | | | | | | | | | | | | | | |
| Male | 634 | 605 | 640 | 710 | 840 | 967 | 958 | 855 | 799 | 884 | 1,141 | 1,242 | 1,278 | 1,113 | 677 | 974 |
| Female | 606 | 577 | 613 | 620 | 541 | 735 | 729 | 557 | 666 | 786 | 1,117 | 1,269 | 1,189 | 978 | 660 | 1,268 |
| 2020 | | | | | | | | | | | | | | | | |
| Male | 643 | 626 | 623 | 668 | 684 | 843 | 1,020 | 1,031 | 870 | 770 | 894 | 1,263 | 1,406 | 1,283 | 942 | 1,015 |
| Female | 614 | 598 | 596 | 590 | 456 | 612 | 790 | 774 | 595 | 713 | 862 | 1,278 | 1,377 | 1,124 | 855 | 1,311 |
| Source: W | isconsin [| Dept. of | Administ | ration, De | emograph | ic Service | s, Octobe | er 2003 | | | | | | | | |

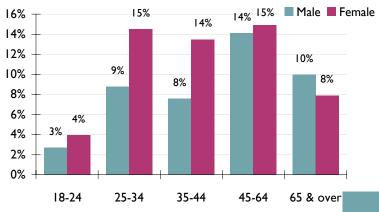
The share of foreign-born residents in Waushara County is quite low when compared to the state and nation. The percent of foreign-born rose only 0.3 of a percent to two percent.

The population projections on top of this page and the chart to the right do not include the new prison population in the county. It looks like a greater number of the population will be turning age 65 than age 18 sometime between 2010 and 2015. This is about seven years sooner than the state will experience this. Potentially this could result in a declining number of workers in the labor force. This could have an impact on business expansion or relocation to the area as there may not be enough potential workers in the labor force.

The breakout of the population with a bachelor's degree or higher is unusual in Waushara County. While the number of female graduates has increased in recent years in the state and nation to the point where approximately 65 percent of college graduates are women, Waushara County has a higher percentage of women in every category with the exception of the 65 and over age group. In the state population, 22.4 percent of population over age 18 has a bachelor degree or higher compared to 11.7 percent in Waushara.



Percent of age group with at least a Bachelor's degree in Waushara County



Source: US Dept. of Commerce, Census 2000, Summary file 4, QT-P20

Labor Force Characteristics

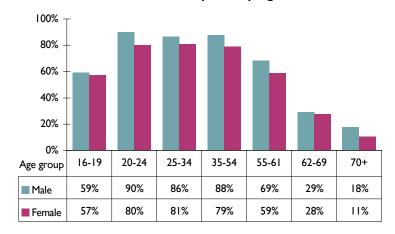
The U. S. Bureau of Labor Force Statistics defines the labor force aged population as the sum of all employed and unemployed persons who are 16 years old and older. (People who are not working includes people who are unemployed and people who are not in the labor force. Examples of people who are not working, but who are not unemployed are retirees or people who choose not to work.)

Another term used with labor force data is the labor force participation rate. The participation rate is the percent of the labor force aged population in the county that is actually connected to the labor force either by working or unemployed and looking for work. The participation rate gives some indication on the utilization of the available pool of workers and also the potential to draw additional workers into the labor force for business growth. Wisconsin has been in the top five participation rates in the nation for over a decade now. About 73 percent of the state's labor force aged population is in the labor force. This compares to 66.9 percent for the nation. The participation rate in Waushara County is below the state and national average at 63.7 percent. The trend over the last five years has been a decline in the percent of workers in the labor force until 2000 then a slight increase. This may be related to additional job opportunities at the prison. However, the participation rate still remains quite low, this may be due to the aging in the population.

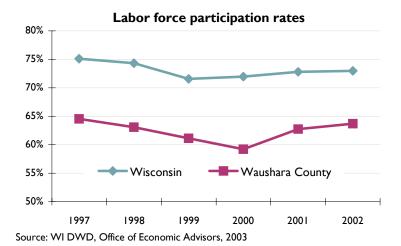
The participation rate varies during the time of year as well as from year to year. This is due to changes in the seasonal economic cycle in the area as well as what is happening in the overall business cycle. It also varies by age and gender. Participation in the labor force is usually lower in the early years as many in this age group are attending school on a full time basis. However this changes in the early twenties and normally peaks between the ages of 25 and 54 at which time the participation rate begins to decline as workers retire.

The participation rate for women has increased tremendously during the last half century when less

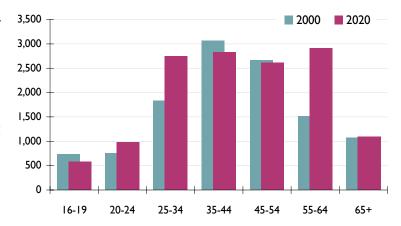
Waushara Labor Force Participation by Age & Sex in 2000



Source: US Dept. of Commerce, Census 2000, Summary file 4, PCT-79



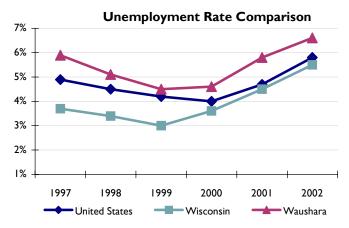
Labor Force by Age in 2000 & 2020 in Waushara County



Source: DWD, Office of Economic Advisors, US Census, SF-4 (PCT-79), WI Demographic Services

than 50 percent of women were in the labor force to now where the participation for women is nearly equal to men. While the percent of women in the labor force follows the same basic trends as men, it remains slightly below them in all of the age groups.

The county's labor force, employment and unemployment patterns have followed the state and nation during the last five years. However, the county has traditionally had a higher unemployment rate.



Waushara County Civilian Labor Force Data

| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 |
|-------------------|--------|--------|--------|--------|--------|--------|
| Labor Force | 10,653 | 10,554 | 10,160 | 10,913 | 11,621 | 11,727 |
| Employed | 10,020 | 10,018 | 9,703 | 10,406 | 10,949 | 10,955 |
| Unemployed | 633 | 536 | 457 | 507 | 672 | 772 |
| Unemployment Rate | 5.9% | 5.1% | 4.5% | 4.6% | 5.8% | 6.6% |

Source: WI DWD, Bureau of Workforce Information, LAUS program, 2003

Occupations in demand

Most of the fastest growing jobs in the region require either an associate or bachelor's degree. This is quite different than the jobs that expect the most openings in area. The two lists are quite different in the wages and training requirements.

Generally the fastest growing occupations offer fewer job opportunities, but usually they provide substantially higher wages, and are transportable to other regions of the state and country.

Many of the fastest growing occupations have a smaller number of positions in the area, so a small increase in jobs will result in a large percent increase, while list of most occupations already has a large number of jobs, so it is more difficult to obtain a high growth rate. Another difference between the two lists is that the fastest growth measures only new positions, while the list with most openings contains both new openings and openings created by workers leaving the occupations.

Fox Valley Region Occupation Projections: 2010

| | | Education & Training | Average |
|----------|-------------------------------------|------------------------------|---------|
| | Top Ten Occupations | Typically Required* | Wage** |
| | Computer Support Specialists | Associate degree | \$19.11 |
| | Desktop Publishers | Postsecondary voc. trng | \$16.74 |
| ţ | Medical Records/Health Info Techs | Associate degree | \$10.98 |
| Growth | Computer Software Engnrs Apps | Bachelor's degree | \$31.19 |
| اق | Network/Computer Systems Admin | Bachelor's degree | \$25.09 |
| | Personal and Home Care Aides | I-month or less training | \$8.33 |
| Fastest | Medical Assts | I-12 mo. on-the-job training | \$11.21 |
| Fa | Network Systms/Data Comm Anal | Bachelor's degree | \$14.09 |
| | Social/Human Service Assts | I-12 mo. on-the-job training | \$11.62 |
| | Fitness Trainers/Aerobics Instruct | Postsecondary voc. trng | \$9.90 |
| | Comb Food Prep/Serv Wrk/Incl Fast | I-month or less training | \$7.37 |
| ,, | Retail Salespersons | I-month or less training | \$10.25 |
| Openings | Cashiers | I-month or less training | \$7.62 |
| اق | Waiters/Waitresses | I-month or less training | \$6.96 |
| be | Registered Nurses | Bachelor's degree | \$20.72 |
| 0 | Labrs/Frght/Stock/Matrl Movers/Hand | I-month or less training | \$9.91 |
| Most | Janitors/Cleanrs Ex Maids/Hskpng | I-month or less training | \$9.32 |
| Σ | Office Clerks/General | I-month or less training | \$10.62 |
| | Stock Clerks/Order Fillers | I-month or less training | \$9.88 |
| Ļ | Nursing Aides/Orderlies/Attendants | I-month or less training | \$9.44 |

^{*} The most common way to enter the occupation, not the only way

Source: WI DWD, Bureau of Workforce Information, 2002

^{**} Wages from Occupation Employment Statistics survey responses for region, 2001 Fox Valley WDA includes Calumet, Fond du Lac, Green Lake, Outagamie, Waupaca, Waushara and Winnebago counties.

County Commuting Patterns

Commuting patterns are one additional way of looking at a county's labor force. Not all of the county's residents work within the county, and not all of the jobs within the county are filled by local workers. Some of the workers work in neighboring counties. In some counties where cities and towns cross county lines, this may be nothing more

■ Waushara Co. residents commuting to listed county Residents of listed county commuting into Waushara Co. Winnebago Co. WI Green Lake Co. WI Waupaca Co. WI Portage Co. WI Outagamie Co. WI Marquette Co. WI Fond du Lac Co. WI Adams Co. WI Wood Co. WI Milwaukee Co. WI Elsewhere 400 800 1,000 1,200 200 600

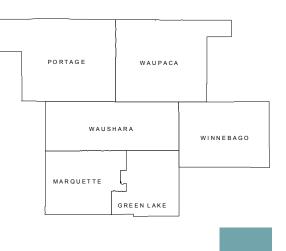
than just crossing a street or river. In other places there may be a substantial commute.

The most obvious pattern emerging when looking at the chart and table to the left about commuting patterns for Waushara County is that the county is an exporter of workers. While the largest ex-

change of workers is with Winnebago County, there is a great deal of interaction with neighboring counties on all sides of Waushara. It should be noted that this data is based on the 2000 Census, so there may be some changes since that time due to the prison opening in Red Granite. However, it is unlikely the prison has had a major impact on all of the county's commuting patterns. Most patterns have existed for many years and are usually quite long term, although the actual numbers and percent of population may change slightly. At the time of the census, there were nearly 3,400 more workers leaving the county for work than entering the county.

The large number going to Winnebago is fairly typical of an exchange between a rural county such as Waushara and a metropolitan county like Winnebago. Generally large metropolitan counties offer a wider variety of occupations and more opportunities for work along with higher wages than rural counties. Workers then work in the urban setting, but live in the rural area.

| | Waushara Co. | Residents of listed | Net gain or |
|--------------------|---------------------|---------------------|-------------|
| | residents commuting | county commuting | loss of |
| | to listed county | into Waushara Co. | workers |
| Winnebago Co. WI | 1,162 | 163 | -999 |
| Green Lake Co. WI | 926 | 224 | -702 |
| Waupaca Co. WI | 654 | 131 | -523 |
| Portage Co. WI | 505 | 334 | -171 |
| Outagamie Co. WI | 321 | 30 | -291 |
| Marquette Co. WI | 317 | 217 | -100 |
| Fond du Lac Co. WI | 277 | 24 | -253 |
| Adams Co. WI | 105 | 106 | l |
| Wood Co. WI | 91 | 53 | -38 |
| Milwaukee Co. WI | 86 | 35 | -51 |
| Elsewhere | 446 | 180 | -266 |

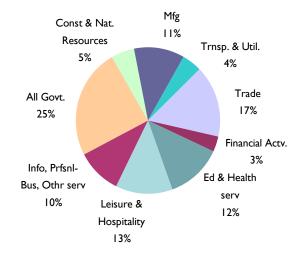


Source: US Dept. of Commerce, Census 2000, County-to-county worker-flow files

Industry Employment Introducing NAICS (North American Industry Classification System)

Starting in January 2003, employment data has been based on NAICS rather than SIC. Most labor market users are quite familiar with the SIC (Standard Industrial Classification) system. The SIC system was developed in the 1930s as a measure of the nation's economy. The system has been revised nearly every ten years since that time, but it is still closely tied to manufacturing industries, as manufacturing represented nearly 50 percent of the economy then. The old SIC system not only emphasized manufacturing, but was also based on ownership rather than

Waushara County Industry Distribution: 2002



output. If a manufacturer owned a store, it might be included with manufacturing employment rather than retail trade.

Since the inception of the SIC system, the nation's economic base has changed from manufacturing to service based. Less than 12 percent of the nation's nonfarm wage and salary employees are working for a business involved in the manufacturing process. Waushara County has 11 percent of its employment in manufacturing. This is very close to the national average and well under to the state average of 19 percent.

With the change in the classification system, there is not a direct crossover to make a simple comparison with previous year's data. The table below shows an approximation of the difference in the classification systems. The new system places a stronger emphasis on the service sectors which have been growing faster than the goods producing sectors during the last 30 years. This should provide planners and counselors better and more timely information on changes that have occurred in the community and to project future change.

Of significance are the creation of new sectors of (Continued on page 7)

2002 Industry Employment in Waushara County: A comparison of two classification systems

| | Employ- | Distri- | | Distri- |
|------------------------------------------------|---------|---------|------------------------------------------------|---------|
| NAICS Super-sectors | ment | bution | SIC Industry Divisions | bution |
| Construction, natural resources & mining | 305 | 5% | Construction & Mining | 5% |
| Manufacturing | 677 | 11% | Manufacturing | 12% |
| Transportation, warehousing & utilities | 263 | 4% | Transportation, utilities & communication | 5% |
| Trade (wholesale & retail) | 945 | 16% | Wholesale trade | 4% |
| | | | Retail trade | 23% |
| Financial activities | 201 | 3% | Finance, insurance & real estate | 4% |
| Information, professional & business services, | | | | |
| other services | 589 | 10% | Services & misc (incl. agr, forestry, fishing) | 24% |
| Education and health services | 727 | 12% | Government | 24% |
| Leisure & hospitality | 768 | 13% | | |
| Government | 1.448 | 24% | | |

Source: WI DWD, Bureau of Workforce Information, Current Employment Statistics Program, March 2003

the information industry and the leisure and hospitality industry. These and other service sector jobs have shown more growth nationally and the additional data should be helpful in an area such as Waushara County, which is quite diversified in its industry makeup. Many of the positions in the service industries are professional jobs, and will require a higher percentage of college educated workers.

The county has a very diverse group of industries in the ten largest industries. It includes manufacturing, healthcare, government, and industries related to tourism. This is less true for the ten largest employers in the county. Five of these businesses come from the government sector. Although the data is suppressed, the prison would be in the justice, public order and safety activity industry group.

Top 10 Industry Groups in Waushara County

| | Marc | ch 2003 | Numeric change |
|------------------------------------------|------------------|------------------|----------------|
| Industry Group | Employers | Employees | 2002 - 2003 |
| Educational Services | 5 | 549 | -9 |
| Food Services and Drinking Places | 47 | 517 | -32 |
| Executive, Legislative, & Gen Government | 20 | 434 | -39 |
| Justice, Public Order, & Safety Activity | * | * | * |
| Crop Production | 30 | 268 | -I |
| Transportation Equipment Manufacturing | * | * | * |
| Nursing and Residential Care Facilities | 8 | 209 | -38 |
| Food and Beverage Stores | 8 | 204 | -29 |
| Truck Transportation | 10 | 184 | 15 |
| Machinery Manufacturing | * | * | * |

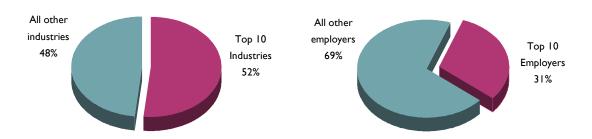
^{*}data surpressed to maintain confidentiality

Top 10 Employers in Waushara County

| Company | Product or Service | Size |
|---------------------------|------------------------------------------------------------|---------|
| County of Waushara | Executive & legislative offices, combined | 250-499 |
| Department of Corrections | Correctional institutions | 250-499 |
| Wautoma Public School | School and employee bus transportation | 250-499 |
| Jason, Inc.orporated | Motor vehicle seating and interior trim manufacturing | 100-249 |
| Fleet Guard, Inc. | General purpose machinery manufacturing | 100-249 |
| Tri-County Area School | Elementary & secondary schools | 100-249 |
| Wild Rose Public School | Elementary & secondary schools | 100-249 |
| Plainfield Trucking, Inc. | General freight trucking, local | 100-249 |
| Nordic Hills, Inc. | Skiing facilities | 100-249 |
| The Copps Corp. | Supermarkets and other grocery (except convenience) stores | 50-99 |

Share of jobs with top 10 industries

Share of jobs with top 10 employers



Source: WI DWD, Bureau of Workforce Information, ES-202 special report, First quarter, 2003

The average annual wage in all of the various industry groups in Waushara County are below the statewide average. This is fairly typical for a non-metropolitan county in Wisconsin. Generally wages are higher in the metropolitan areas and decrease as you get further from a metropolitan area. The overall average wage in the county was \$21,376 or about 66 percent of the state average.

The public administration industry had the highest average annual wages. This industry in-

cludes state, county and city government. The manufacturing industry had the second highest average annual wage in the county. This does not necessarily mean that these industries have the highest hourly wages, as that is only one factor in this compilation of wages. It also includes the number of

Average Annual Wage by Industry Division in 2002

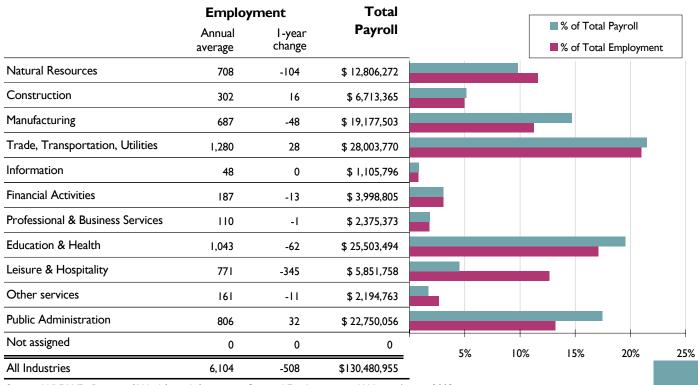
| | Averag | e Annual Wage | Percent of | l-year |
|----------------------------------|-----------|-----------------|------------|----------|
| | Wisconsin | Waushara County | Wisconsin | % change |
| All Industries | \$ 32,422 | \$ 21,376 | 66% | 9.8% |
| Natural resources | \$ 25,481 | \$ 18,088 | 71% | 5.0% |
| Construction | \$ 39,649 | \$ 22,230 | 56% | 6.6% |
| Manufacturing | \$ 40,584 | \$ 27,915 | 69% | 9.8% |
| Trade, Transportation, Utilities | \$ 28,422 | \$ 21,878 | 77% | 1.8% |
| Information | \$ 38,871 | \$ 23,037 | 59% | 5.8% |
| Financial activities | \$ 40,337 | \$ 21,384 | 53% | 8.1% |
| Professional & Business Services | \$ 36,324 | \$ 21,594 | 59% | 8.2% |
| Education & Health | \$ 33,768 | \$ 24,452 | 72% | 1.6% |
| Leisure & Hospitality | \$ 11,837 | \$ 7,590 | 64% | 43.6% |
| Other services | \$ 19,500 | \$ 13,632 | 70% | 4.0% |
| Public Administration | \$ 33,769 | \$ 28,226 | 84% | 3.2% |

Source: WI DWD, Bureau of Workforce Information, Covered Employment & Wages, August 2003

hours worked and the possibility of over time.

Employment is highest in the trade, transportation and utilities industries with 1,280 workers. However the next four industry groups are really very close in employment levels.

2002 Employment and Wage Distribution by Industry in Waushara County



Per Capita Personal Income

Per capita personal income (PCPI) includes income from wages and self-employment, assets (dividends, interest, rent) and transfer payments (social security, insurance, welfare, pensions) divided by mid year total population estimates.

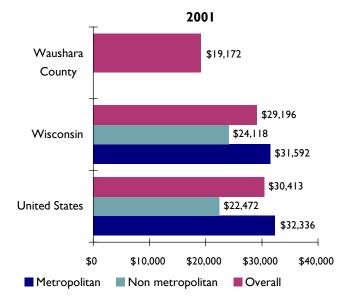
The majority of PCPI in Waushara County comes from net earnings, with smaller percentages coming from dividends, interests payments and transfer payments. The percent of income from net earnings is lower than the state and national average. How-

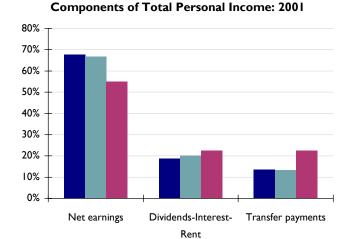
ever this is offset with a greater percent coming from dividends, interest and rent payments, and transfer payments. This may represent the high portion of an older and retired population in the county

PCPI in the county is \$19,172. This is below the state level of \$29,196 and that of the nation. The growth rate for the county's PCPI over the last year has declined, and was below the state and the nation. This is most likely the inclusion of the prison population in this data though.

Per Capita Personal Income

| | | | | | | | Percent | Cnange |
|-----------------|----------|----------|----------|----------|----------|----------|---------|--------|
| | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | l year | 5 year |
| United States | \$24,270 | \$25,412 | \$26,893 | \$27,880 | \$29,760 | \$30,413 | 2.2% | 25.3% |
| Wisconsin | \$23,301 | \$24,481 | \$26,004 | \$26,926 | \$28,389 | \$29,196 | 2.8% | 25.3% |
| Waushara County | \$16,508 | \$17,411 | \$18,056 | \$18,391 | \$19,209 | \$19,172 | -0.2% | 16.1% |





Wisconsin

Source: US Dept. of Commerce, Bureau of Economic Analysis, State & Local Personal Income, May 2003, CAI-3, CA05

WWW addresses of source data

Wisconsin population estimates and projections:

Education levels of population, labor force participation rates, commuting patterns:

Labor force estimates (employed and unemployed), industry employment, average annual wages:

Occupations in-demand:

Per Capita Personal Income:

Profile author:

http://www.doa.state.wi.us/dir/index.asp

United States

http://www.census.gov/main/www/cen2000.html

http://www.dwd.state.wi.us/lmi/http://www.dwd.state.wi.us/lmi/wda_map.htmhttp://www.bea.gov/bea/regional/reis

richard.seidemann@dwd.state.wi.us

Waushara Co.